





002277 15687260

Job Quote for Scott Schwartz - Netscape

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Bookmarks Location: https://64.80.4.35/quotemachine/level3/getjob.cfm?customerum=518793436&jobname=patent%20application2 What's Related

DALE ELECTRIC SUPPLY CO.

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GLENS FALLS, NEW YORK 12801  
1-800-462-7733

Instant Online Quotes and Ordering

November 09 2000 10:34 PM

Customer: 518793436

Master Search

Master Quote/Quis

Past Job Quotes

New Job Quote

Shopping Cart

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659a: Leviton GFI  
Receptacle \$7.40  
ea \$70.00 per 10

Job Quote  
for  
DAVID A. Schwartz

Job Name: patent application2

Quantity	Item Number	Description	Price / Per	Total
*** Shipping charges may apply ***				This job quoted at: \$0.00

To remove an item, enter 0 for quantity and click UPDA TE

Add From Master

Search For An Item

Delete Job

Start

Document Done

AD1: Index2: Contac: WordPerfect 9: H-Vill

Job Quote for Scott

3:44 PM

56  
58  
66

68

70

72

77 F/G. 3

002217 1368760

74

76

78

Past Job Quotes

for

DANIEL M. Schwartz

Job Name

Action

new job

View Job

Delete Job

patent application

View Job

Delete Job

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20743-TCP-LED Exit Light w/ Battery Backup \$42.00 ea

Past Job Quotes for Scott Schwartz - Netscape

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Bookmarks Location https://64.80.4.35/quotemachine/level3/PastJobQuote.cfm?CustomerNum=5187933436

What's Related

Start

Applied ticker running

WordPerfect 9

Past Job Quote

Corel Presentation

3:10 PM

FIG. 4

Job Quote for Scott Schwartz - Netscape
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Customer#: 5187933436

Past Job Quotes  
for  
**MICHAEL & MICHELE DE LONG**

Job Name: Job 1

Quantity	Item Number	Description	Price / Per	Total
100 <input type="button" value="Update"/>	0406-FIREX	SMOKE DETECTOR DIRECT WIRE INT Details	\$7.00 / EA	\$700.00
1 <input type="button" value="Update"/>	10000-PW	REMOTE DIMMING WHITE Details	\$17.14 / EA	\$17.14
1 <input type="button" value="Update"/>	1431-2I	SWITCH S-POLE GROUNDED 15A IVO Details	\$0.65 / EA	\$0.65
10 <input type="button" value="Update"/>	6599-1	RECEPT 15A GFI DUPLEX IVORY Details	\$6.60 / EA	\$66.00
30 <input type="button" value="Update"/>	82010	RECEPTACLE 15A DUPLEX GROUNDED Details	\$0.39 / EA	\$11.70
1200 <input type="button" value="Update"/>	BRI 20	20A 1POLE 1SPACE BREAKER Details	\$3.10 / EA	\$620.00
*** Shipping charges may apply ***			This job quoted at \$1,479.49	

RECOMMENDATION:  
BUY 50 MORE 20A 1POLE SPACE  
BREAKER TO RECEIVE 10% DISCOUNT.

To remove an item, enter 0 for quantity and click UPDATE

Add From Master Search For An Item

Send to Shopping Cart Delete Job

ACT1 - Jobs:2 WordPerfect 9.0 Job Quotes for Corel Presentation

Start Deleted Items - M Apple iLicker running

20743-TOPEL-20A 1POLE 1SPACE BREAKER \$42.00 ea

FIG. 5.

002211 19001200

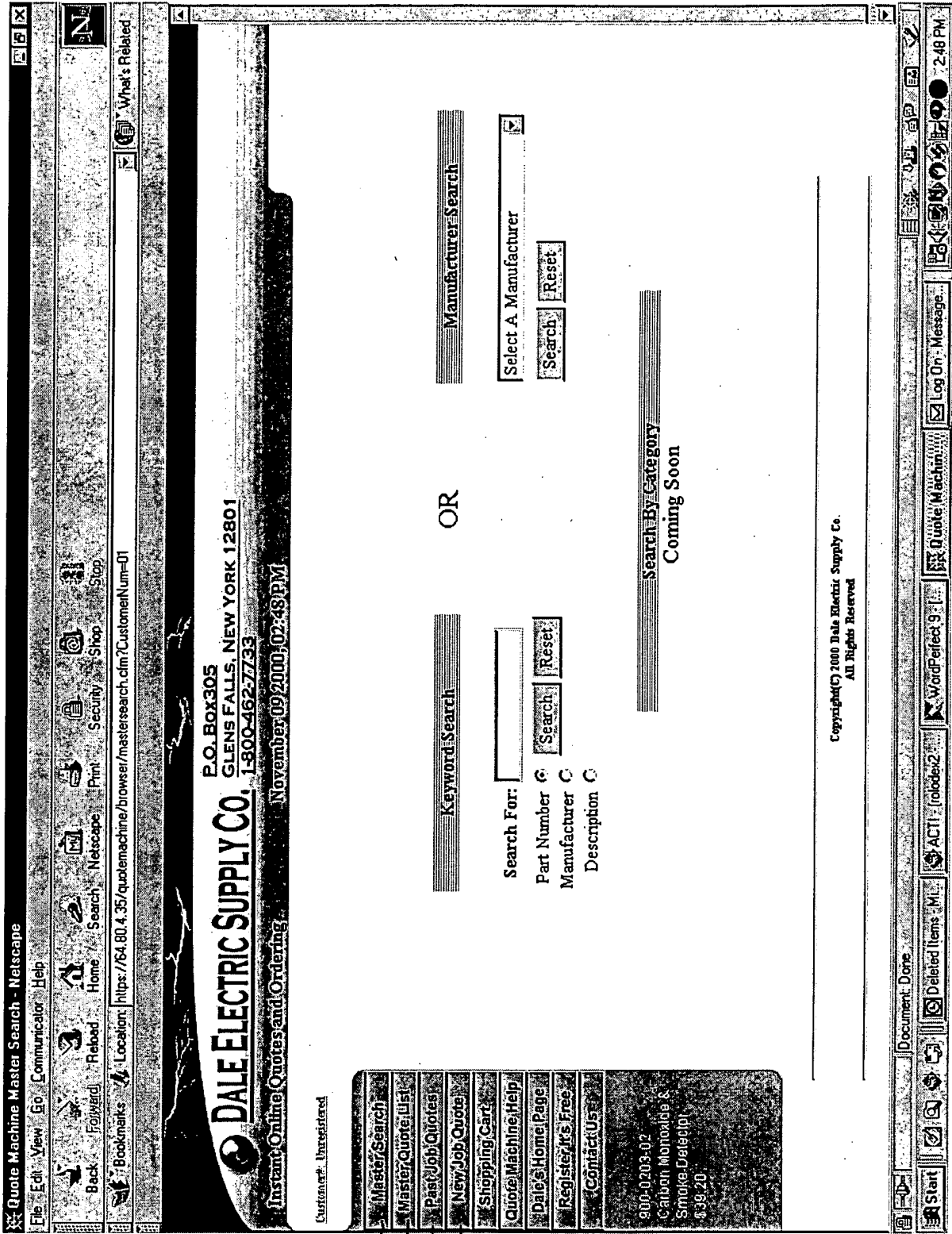


FIG. 6

94 92

Quote Machine Search Results - Netscape

File Edit View Go Communicator Help

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Bookmarks Location: https://64.80.4.35/quotemachine/browser/masterresults.cfm

What's Related

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November 09 2000 02:54 PM

Instant Online Quotes and Ordering

Customer# Unregistered

20 Results Found 20 Items Per Page

Add to Master List

Add to Quote

Item Number	Description	Mfg.	Price	Click for Details
KTU-400	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details
KTU-1200	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-1350	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1500	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1600	LIMITRON FAST ACTING FUSE	Bussman Division	\$392.19	Details
KTU-1800	LIMITRON FAST ACTING FUSE	Bussman Division	\$613.66	Details
KTU-2000	LIMITRON FAST ACTING FUSE	Bussman Division	\$347.20	Details
KTU-2500	LIMITRON FAST ACTING FUSE	Bussman Division	\$739.38	Details
KTU-1000	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-3500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,296.86	Details
KTU-800	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-4000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,175.85	Details
KTU-4500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-5000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-600	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details

Applet ticker running

Start Deleted Items - M... ACT! Index2 WordPerfect 9.0 Corel Presentation...

254 PM

FIG. 7

DATE: 11/11/2000

Master Quote List - Netscape

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Bookmarks Location: https://64.80.4.35/quotemachine/level3/masterlist.cfm

What's Related

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Customer# 6187932326

Master Search  
Master Quote List  
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New Job Quote  
Shopping Cart  
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Contact Us

6599-I Leviton GFI  
Receptacle \$7.40  
ea. \$70.00 per 10  
300-0703-02

Master Quote List  
for  
**JESSICA ROSE DELONG**

Item Number	Description	Price	Action
10000-PW	REMOTE DIMMING WHITE DETAILS	\$17.14 / EA	Add to a Job Delete from List
10000-PW	REMOTE DIMMING WHITE DETAILS	\$17.14 / EA	Add to a Job Delete from List
6599-I	RECEPT 15A GFI DUPLEX IVORY DETAILS	\$8.00 / EA	Add to a Job Delete from List

Search for Item

Add to Quote

Applet ticker running

Start ACT1: [olodex2: WordPerfect 9: Corel Presentations 9: [H:Vill Electric\0001\jpg5 (unmodified)]

FIG. 8



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- Dale's Home Page
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900-0203-02  
Carbon Monoxide &  
Smoke Detector  
\$39.20

**SECURE ONLINE ORDERING**

When you logged on to The Quote Machine, you entered our secure server, which is using 128-bit encryption technology.

**Continue Shopping.**

**Shopping Cart Instructions**

Product Number	Description Manufacturer	Quantity	Price	Total
P3203-30	 1-60W MED CLOSE TO CLG Progress Lighting	<input type="text" value="200"/> <input type="button" value="Update"/>	\$ 10.5300	\$2,106.00
Subtotal:				\$2,106.00
*** Shipping charges may apply ***				

To complete and submit your order, complete the following steps...

**To complete and submit your order, complete the following steps...**

FIG. 9

Item Item Pricing Level Volume Discounts given after a certain Volume of items Purchased (Assume 100 for each item)	Person A	A	B	C	D	E	F	G	H	I	J	K	L
		1300	0	180	200	250	40	90	30	10	20	0	30
	Total	1300	0	180	200	250	40	90	30	10	20	0	30
124A-C													
Group Group Pricing Level Volume Discounts given after a certain Volume in Group Purchased (Assume 500 for each Group)	Person A	A - D Group			E - F Group			G - I Group			J - L Group		
		1680			670			130			50		
	Total	1680			670			130			50		
124A-E													
Master Group Additional Group Pricing Volume Discounts given after a certain Volume in Group Purchased (Assume 2000 for each Additional Group)	Person A	A - F Master Group			G - L Master Group								
		1970			180								
	Total	1970			180								
126A-L													
Total Order Order Pricing Level Volume Discounts given after a certain Volume in Order Purchased (Assume 5000 for each Order)	Person A	Total Order											
		2150											
	Total	2150											

FIG. 10

# CO-OP BUYING

## Co-op Buying

Item	A	B	C	D	E	F	G	H	I	J	K	L
Item Pricing Level	1300	0	180	200	250	40	90	30	10	20	0	30
Volume Discounts given after a certain Volume	100	1000	0	0	0	0	0	0	0	0	0	0
of items Purchased	300	0	50	50	0	0	0	50	50	0	0	100
(Assume 100 for each item)	500	50	30	40	90	0	500	0	10	10	50	100
	200	100	0	0	0	50	0	700	40	80	50	70
Total	2400	1150	260	290	340	90	590	780	110	110	100	300

Group	A - C Group	D - F Group	G - I Group	J - L Group
Group Pricing Level	1480	490	130	50
Volume Discounts given after a certain Volume	1100	0	0	0
in Group Purchased	350	50	100	100
(Assume 500 for each Group)	580	130	510	160
	300	50	740	200
Total	3810	720	1480	510

Master Group	A - F Master Group	G - L Master Group
Additional Group Pricing	1970	180
Volume Discounts given after a certain Volume	1100	0
in Group Purchased	400	200
(Assume 2000 for each Additional Group)	710	670
	350	940
Total	4530	1990

Total Order	Total Order
Order Pricing Level	2150
Volume Discounts given after a certain Volume	1100
in Order Purchased	600
(Assume 5000 for each Order)	1380
	1290
Total	6520

FIG. 11

Item Unit	A	B	C	D	E	F	G	H	I	J	K	L	M
Each Price (Dollars)	10	11	12	150	250	200	600	750	400	20	40	60	500
Each Weight (Pounds)	1	2	1	10	12	11	50	45	30	100	120	130	25
Quantity Ordered	10	5	4	3	1	0	4	10	3	100	0	50	1
Dollars Ordered	100	55	48	450	250	0	2400	7500	1200	2000	0	3000	500
Weight Ordered	10	10	4	30	12	0	200	450	90	10000	0	6500	25
Item Volume Measurement	\$\$\$	\$\$\$	\$\$\$	Quantity	Quantity	Quantity	Quantity	Quantity	Quantity	Pounds	Pounds	Pounds	Quantity
First Item VDT	100	100	100	5	5	10	5	5	5	1000	2000	1000	5
Second Item VDT	150	175	125	10	10	20	10	10	10	2000	5000	5000	10
Third Item VDT	200	225	150	30	25	50	25	20	30	5000	10000	10000	20
Total Item Volume Ordered	100	55	48	3	1	0	4	10	3	10000	0	6500	1
Item Volume Threshold Obtained	1st	None	None	None	None	None	None	2nd	None	3rd	None	2nd	None

Second/Junior Group Unit	A - C Group	D - F Group
Quantity Ordered	19	4
Dollars Ordered	203	700
Weight Ordered	24	42
Group Volume Measurement	\$\$\$	\$\$\$
First Junior Group VDT	200	500
Second Junior Group VDT	500	1000
Third Junior Group VDT	1000	1500
Total Group Volume Ordered	203	700
Junior Group VDT Obtained	1st	1st

First/Senior Group Unit	A - F Group	G - I Group	J - L Group
Quantity Ordered	23	17	150
Dollars Ordered	903	11100	5000
Weight Ordered	66	740	16500
Group Volume Measurement	\$\$\$	Quantity	Pounds
First Senior Group VDT	800	15	5000
Second Senior Group VDT	1500	30	10000
Third Senior Group VDT	2000	100	50000
First VDT Rank	1	5	10
Second VDT Rank	3	10	20
Third VDT Rank	5	15	30
Total Group Volume Ordered	903	17	16500
Group Volume Threshold Obtained	1st	1st	2nd
Group Rank Obtained	1	5	20

Master Group Unit	A - I Master Group
Quantity Ordered	40
Dollars Ordered	12003
Weight Ordered	806
First Master Group RDT	5
Second Master Group RDT	10
Third Master Group RDT	20
Master Group Rank Total	6
Master Group Rank Threshold Obtained	1st

Total Order	Total Order
Quantity Ordered	191
Dollars Ordered	17503
Weight Ordered	17331
First Total Order RDT	20
Second Total Order RDT	50
Third Total Order RDT	100
Total Order Rank Total	26
Total Order RDT Obtained	1st

FIG. 12

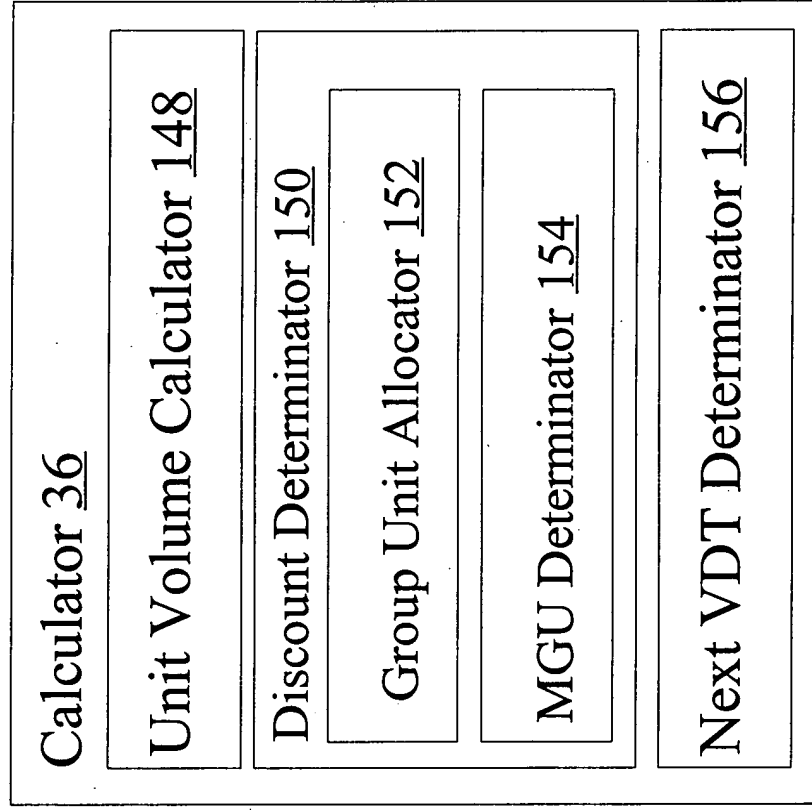


FIG. 13